

BROOME COUNTY LOCAL DEVELOPMENT CORPORATION
Board Meeting
185 Court Street
Binghamton, New York 13901
Wednesday, May 17, 2017, 12:30 pm

SYNOPSIS OF MEETING

PRESENT: T. Kane, W. Howard, J. Rounds, J. Stevens, J. Bernardo, D. Marusich, R. Bucci and L. Pinker

ABSENT: S. Feehan

GUESTS: Kevin McManus, Deputy County Executive

STAFF: K. McLaughlin, T. Gray, S. Duncan C. Campon and N. Abbadessa

COUNSEL: None

PRESIDING: T. Kane

Mr. Kane called the meeting to order at 12:30 p.m.

ITEM #1. APPROVE MINUTES FOR THE MARCH 22, 2017 BOARD MEETING: Mr. Kane requested approval of the minutes for the March 22, 2017 board meeting.

MOTION: Resolution to approve the March 22, 2017 board meeting minutes. On a MOTION by Mr. Stevens, seconded by Mr. Rounds, the MOTION CARRIED.

ITEM #2. PUBLIC COMMENT: No public comment.

MOTION: No motion necessary.

NEW BUSINESS

ITEM #3. REVIEW/APPROVAL OF THE 2016 AUDIT: Mr. Stevens stated the Audit & Finance Committee had met previous to the Board meeting to review the audit. He said Tim Doyle from the Bonadio Group reviewed the audit with the committee and they were satisfied with the results. Mr. Stevens told the Board Bonadio issued an unmodified opinion, the highest standard that can be given by an auditing firm. There were no findings of material weaknesses or significant deficiencies. The Audit & Finance Committee recommends approval of the 2016 Audit to the Board of Directors.

MOTION: To approve the 2016 Audit on a recommendation by the Audit & Finance Committee. On a MOTION by Mr. Stevens, seconded by Mr. Rounds, the MOTION CARRIED UNANIMOUSLY.

ITEM #4. RESOLUTION TO PURCHASE ECONOMIC DEVELOPMENT SOFTWARE FROM CHMURA ANALYTICS FOR A PERIOD OF 1-YEAR IN CONNECTION WITH THE ON-GOING EFFORTS OF THE BROOME TALENT TASK FORCE: Ms. Duncan stated at the recommendation of Susan Payne, Ms. Duncan, Sara Lui with Broome-Tioga Workforce and Christian Harris with the NYS Department of Labor took part in

reviewing software platforms that are used in economic and business development organizations. Ms. Duncan said Chmura Analytics had the best and most effective deep-dive software that all were looking for. She then gave a detailed explanation of the software and why it is needed. The cost of the software is \$8,400 per year which includes four licenses. Ms. Duncan said The Agency was awarded a grant in the amount of \$5,000 which will off-set some of the cost for the software with the remaining costs to be covered by investor funds from the Broome County “a good life” campaign. Mr. McLaughlin said the additional licenses The Agency will have can be re-sold to others in the County. Mr. Stevens said the resolution was brought before the Audit and Finance Committee and they recommend approval. A brief discussion took place.

MOTION: To approve a resolution to purchase economic development software from Chmura Analytics for a period of 1-year in connection with the on-going efforts of the Broome Talent Task Force. On a MOTION by Mr. Stevens, seconded by Ms. Marusich, the MOTION CARRIED UNANIMOUSLY

ITEM #5. EXECUTIVE SESSION: TO DISCUSS THE PROPOSED ACQUISITION AND SALE OF REAL PROPERTY FOR THE BCIDA:

MOTION: To convene to Executive Session at 12:43 p.m. On a MOTION by Ms. Marusich seconded by Mr. Pinker, the MOTION CARRIED UNANIMOUSLY.

ITEM #6. RECONVENE TO PUBLIC SESSION:

MOTION: To reconvene back to public session at 1:00 p.m. On a MOTION by Ms. Marusich, seconded by Mr. Bernardo, the MOTION CARRIED UNANIMOUSLY

ADJOURNMENT: Mr. Kane requested a motion for adjournment.

MOTION: To adjourn the meeting. On a MOTION by Mr. Stevens, seconded by Mr. Pinker, the MOTION CARRIED UNANIMOUSLY, and the meeting was adjourned at 1:01 p.m.